

Niagara Networks Executive Summary for the MSSP

Niagara Networks and MSSP Value Proposition

Niagara Networks is a leader in enabling Visibility for security tools

Niagara Networks is a leader in network visibility solutions for MSSPs. Our solutions provide full visibility of on-premises and cloud production traffic, combined with intelligent parsing and advanced traffic intelligence. This helps MSSPs to reduce operational costs, improve performance, scalability, and threat identification for NDRs, SIEMs, IPS/IDS and other tools that are part of the overall security stack.

Managed Security has become critical for the SMB market

SMB clients require 24/7 cyber security expertise to defend against today's advanced threats. Clients are faced with finding qualified staff that are inline with budgets while trying to maintain a 24/7 security posture. An MSSP is a more reasonable alternative than staffing those resources internally.

Offering brings value to MSSP

The simplicity of rapid deployment & management out-of-the-box cookie-cutter solution to save time/resources (Avoiding tool

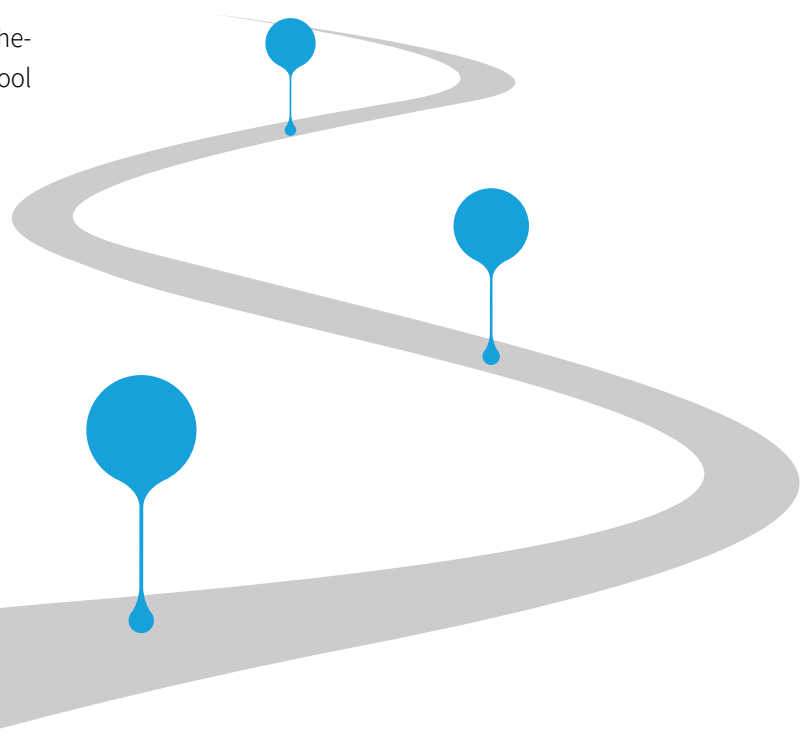
sprawl & infrastructure complexities).

Protect managed clients from cyber attacks

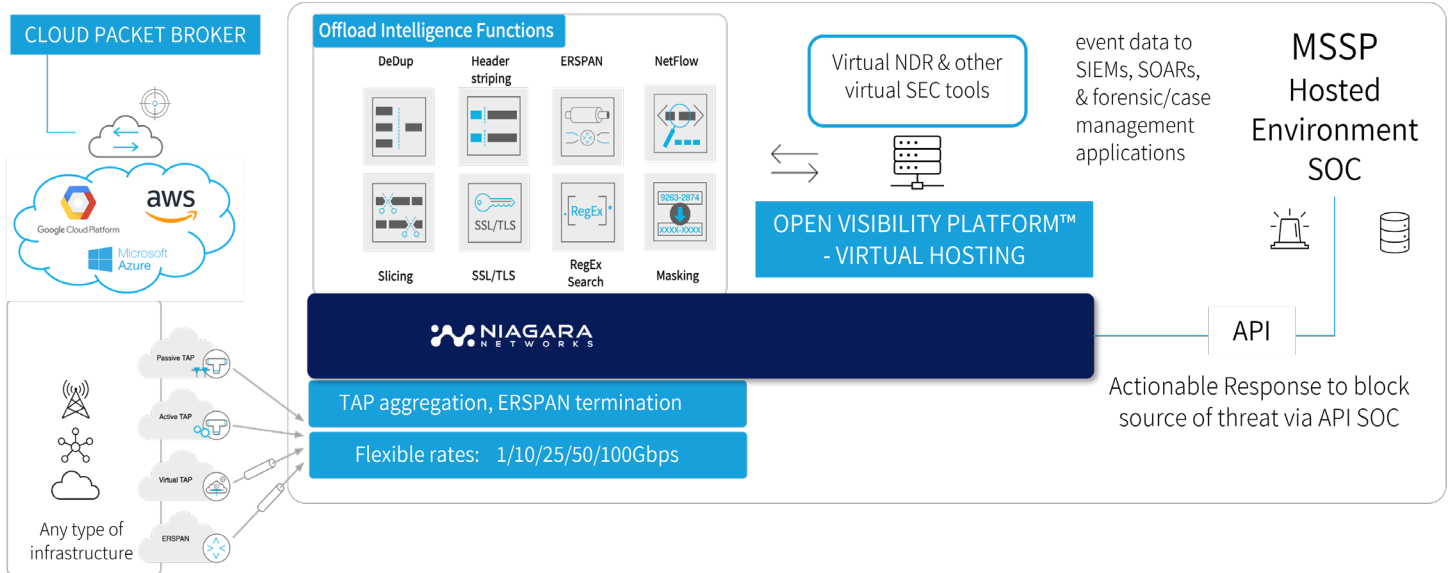
Cyber attacks are increasing in frequency and sophistication. Businesses that once were able to rely on NGFW, SIEM and End-Point Protection tools are faced with having to increase protection to identify and respond to today's threats by augmenting this with more advanced tools. This puts even more strain on the client already faced with staffing and budget challenges. Niagara Networks in combination with the MSSP improves the client's overall security posture across the entire attack surface without the need for additional staffing and training.

Benefits of the full range offering

The simplicity of rapid deployment & management - Provide traffic Intelligence to increase lookback, capture accuracy & reduce alert fatigue- Security Stack- NGFW, NDR, and other security tools installed directly on the visibility fabric Enterprise-grade.



Empowering MSSP Managed Security Services



- ✓ Aggregation of on-prem & cloud traffic
- ✓ Intelligent packet parsing (filter/deduplicate/decrypt)
- ✓ Packet manipulation & deduplication to MSSP SOC tools
- ✓ OVP serves as a joint hub for NetSecOps collaboration

ABOUT NIAGARA NETWORKS

Niagara Networks™ is a Silicon Valley based company that pioneered the Open Visibility Platform™ to bring desperately needed agility to network security.

Niagara Networks provides high-performance, high-reliability network visibility and traffic delivery solutions for the world's most demanding service provider and enterprise environments.

We Design, Develop and Manufacture our Products in Silicon Valley, USA.

